

# STANDLEY MEANS TECHNOLOGY.



## WELCOME TO STANDLEY SYSTEMS.

**AN OKLAHOMA BORN AND BRED BUSINESS DEDICATED TO SERVING YOUR OFFICE TECHNOLOGY NEEDS.**

Starting as a typewriter company in Chickasha, OK in 1934 to everything that has followed since, Standley Systems is committed to supporting your business with the technology tools and resources needed to grow and thrive in today's fast-changing world.

With third and fourth generation family now leading the way, you can rest easy knowing we are here to stay, and hope to earn an opportunity to apply our experience to help improve yours.

The following pages are designed to help introduce you to our world and give you a sense of how we approach life and business, with the hope you will share your story in return and help us learn what we need to know to best help you.

We look forward to serving your business with the care and attention it deserves.

Respectfully,

**Tim Elliott**

Co-Owner & Chief Executive Officer



# STANDLEY MEANS TECHNOLOGY.

**IN TODAY'S WORLD, WE UNDERSTAND TECHNOLOGY MEANS DIFFERENT THINGS TO DIFFERENT PEOPLE, AND THERE IS NO PERFECT "ONE SIZE FITS ALL" APPROACH.**

Objectives change. Roles evolve. People come and go. And it has now become everyone's job to look past the obvious to the possible.

As Standley Systems has evolved over the years to provide a more holistic approach to each client environment, we have expanded our team and resources to provide business technology solutions in two key areas: Technology Services and Managed Services.

Let us know what technology means to you and there's a good chance we can help.



STANDLEY SYSTEMS



**TECHNOLOGY  
SERVICES**



**MANAGED  
SERVICES**

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“After managing IT services in-house for 30 years, we needed to scale operations in order to grow our business and Standley Systems provided everything we needed to make that happen. Since that time, we have doubled our number of sites across five states, merged our network and operating systems and outsourced network management to Standley's highly qualified team of experts. I especially appreciate their willingness to help problem-solve and innovate when and where needed.”

**Fred Berry**  
T&W Tire



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“There are a lot of things we enjoy and appreciate about our relationship with Standley Systems. At the top of the list is their understanding of our world and how they help problem-solve and innovate with our needs in mind. They understand the importance of efficient and timely delivery of information and have helped put measures in place to ensure OBI is providing the best experience possible for the hospitals we support. We are very happy with both the quality of product and high level of service Standley provides across all aspects of our organization.”

**John Marcellus**  
Oklahoma Blood Institute



# STANDLEY MEANS SOLUTIONS.

**DO YOU NEED AN IMPROVED USER EXPERIENCE OR DATA STORAGE SOLUTION? A WAY TO BETTER TRACK OFFICE EQUIPMENT USAGE TO FIND IMPROVED COST EFFICIENCIES? A DISASTER RECOVERY OR BUSINESS CONTINUITY PLAN? AN OUTSOURCED HELP DESK?**

Perhaps you’ve been exploring ways to expand your business footprint and are wondering how to scale your office systems to accommodate new brick and mortar or virtual work locations?

Or it could be as simple as needing a better service solution for your existing fleet or systems ... or a thousand other scenarios.

Given the opportunity to understand what makes your world turn, our seasoned team of experts welcome the opportunity to design office technology solutions specific to your environment and business goals.



# STANDLEY MEANS SERVICE.

WHEN THINGS MALFUNCTION, BREAK OR STOP IN MIDSTREAM,  
NO ONE WANTS TO WAIT A MINUTE LONGER THAN NECESSARY TO  
RESOLVE THE ISSUE. AT STANDLEY SYSTEMS, WE ARE NO EXCEPTION.

Holding our vendors to a high standard of performance and service is critical to our business operation, so why would we expect you to accept anything less than you deserve? The short answer is we don't.

Standley service technicians and Help Desk specialists are committed to respond quickly and efficiently to all customer inquiries and service requests. From the first conversation with a friendly Standley representative to our service technician showing up within four hours of the call, please rest assured, when we say Standley Means Service, we mean it.



COMMITTED  
TO SERVE



FAST RESPONSE  
TIMES

STANDLEY  
MEANS  
SERVICE

WE KEEP YOU GOING.





“

“Building on a 20-year imaging relationship with Standley Systems, Chaparral Energy is engaging them on more vital information technology services. Their team reflects Chaparral’s values of integrity and results while staying focused on flexible, service-oriented solutions that enhance long-term strategies and objectives.”

**Todd Coates**  
Chaparral Energy

**STANDLEY  
MEANS  
RELATIONSHIPS**

WE LISTEN.



# STANDLEY MEANS RELATIONSHIPS.

**AS WE ALL KNOW, IT’S ONE THING TO EARN NEW BUSINESS  
AND IT’S ANOTHER THING TO KEEP IT.**

Like you, we want customers for life, and will work hard to make sure your experience before and after the sale is everything you need it to be, and more.

In our world, we call it E4: *Exceptional Experience for Everyone Every Time.*

## OUR PROMISE TO YOU

- Listen and learn.
- Approach each challenge or opportunity with the care it deserves.
- Don’t promise anything we can’t deliver and support.
- No surprises.
- Strive for brilliant execution.
- Show gratitude and appreciation in all we do.



# STANDLEY MEANS OKLAHOMA.

**OKLAHOMA IS MORE THAN OUR HOME BASE. IT'S OUR HOME. STANDLEY SYSTEMS WAS BORN HERE, RAISED HERE AND CONTINUES TO GROW HERE.**

We are deeply invested in the health and wellbeing of our state and understand a strong business base is critical to maintaining a strong economy.

Bottom line: When you're successful, we're successful. Our job is to help make sure you have the office technology tools and resources needed to maximize your company's full potential.

And while we work alongside our business clients to keep Oklahoma's business wheels turning, we will continue to invest time, resources and talent to support community partners and cheer on the countless organizations committed to making Oklahoma a great place to worship, live, work and play.

Here's to the people and partners that make it all work!



STANDLEY SYSTEMS



# ABOUT STANDLEY SYSTEMS

## OWNERSHIP

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Blake Elliott, VP of Finance [belliott@standleys.com](mailto:belliott@standleys.com)

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OFFICES : OKLAHOMA CITY, TULSA, ENID, PONCA CITY, ARDMORE,  
WOODWARD, LAWTON



@STANDLEYS  
@STANDLEYSYSTEMS

## RESOURCE PARTNERS



Hewlett Packard  
Enterprise

SAVIN

RICOH



KYOCERA

vmware

Microsoft



PRINT AUDIT

xerox

PaperCut



VEEAM

FORTINET

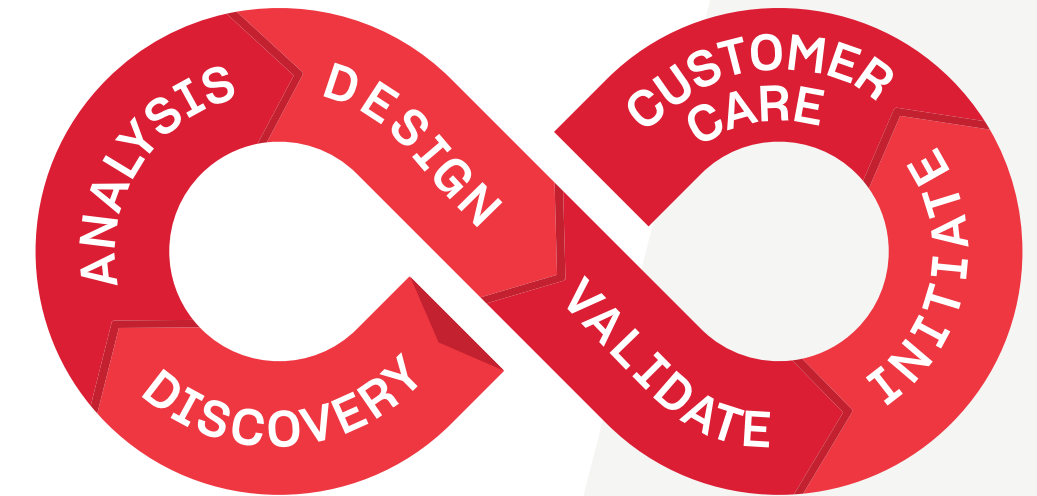
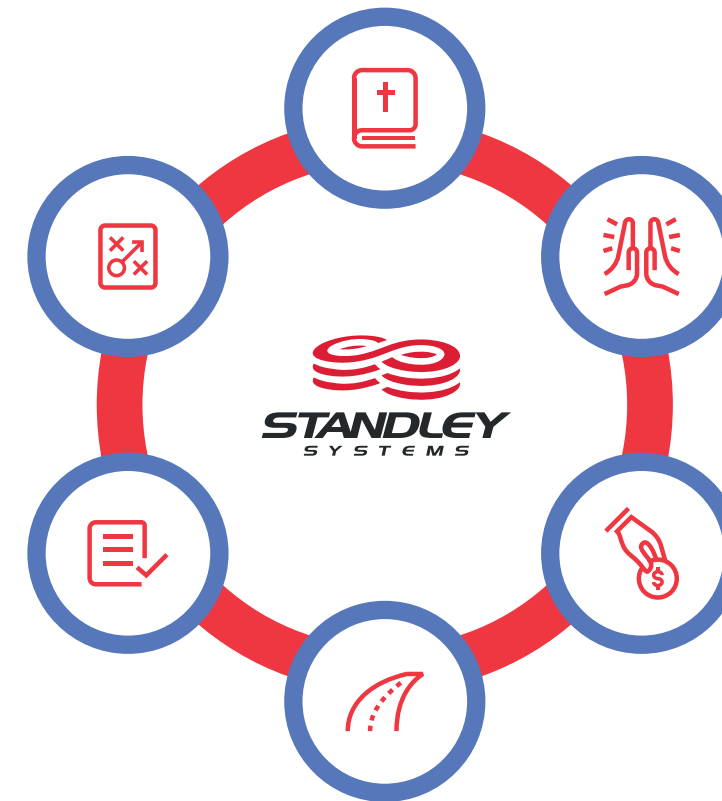
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KIPP

ELEVATE  
UNITED COMMUNICATIONS

## STANDLEY SYSTEMS PROVEN PROCESS



## CORE VALUES

We Are Guided by Christian Values  
We Build Legendary Relationships  
We Delight in Generosity  
We Go the Extra Mile  
We Deliver Relevant Solutions  
We Embrace & Drive Change